

WEBSITE - MAGAZINE

VISIT LATIN AMERICA

THE TOURISM BOARD DEDICATED TO TRAVEL, CULTURE AND LIFESTYLE IN LATIN AMERICA

THE BEST ALL-IN-ONE B2B GUIDE FOR LATIN AMERICAN TOURISM:

° Promotional tool for tourism products (hotels, restaurants, museums, tourist offices, etc.)
° Travel guides

° "General Tourism Board" for Latin America

VISIT LATIN AMERICA IS AN ESSENTIAL TOOL TO PROMOTE YOUR TOURISM PRODUCT ACROSS THE INTERNATIONAL B2B MARKET



WHERE TO FIND US

° Website: visit-latin-america.com
° Print & digital magazines





THE BRAND

Created by Quimbaya Latin America, Visit Latin America is a promotional opportunity for professionals in the tourism industry, providing relevant, up-to-date travel information on 11 Latin American countries.

100% BtoB, Visit Latin America partners up with tourism companies and tourism boards that promote their products and destinations through the Quimbaya Latin America travel agency network, with more than 11,000 contacts in Europe, Asia, United States and Canada.

VISIT LATIN AMERICA OFFERS an up-to-date website featuring:

A 365° BRAND:



WEBSITE

MAGAZINE

BRAND CONTENT

ADVERTISING

WORKSHOPS

NEWSLETTERS



A selection of tourism companies, each with a personalized website 2

A travel guide for each destination with thousands of tips and recommendations

3

Articles, videos and cultural information about each destination.





KEY FIGURES



11 700 E-MAIL ADDRESS IN EUROPE, USA, CANADA & ASIA

8000 visitors / month

5,83 pages / session

7:11 minutes / session

65 % women

40 % ages 25 - 35

25 % new visitors

RATE PACKAGE 2018

DIGITAL - WEBSITE



BECOME A MEMBER OF VISIT LATIN AMERICA:

| Personalized page*: | 300 USD - 1 an |
|---|----------------|
| Personalized page* + 4 inserts per year in our newsletters: | 400 USD - 1 an |
| Personalized page* + 4 inserts per year in our newsletters + 30-day ad spot in "Best addresses" ** on our homepage: | 600 USD - 1 an |
| Personalized page* + 4 inserts per year in our newsletters + 60-day ad spot in "Best addresses" ** on our homepage: | 700 USD - 1 an |

VIDEO:

| Provided by the advertiser on the homepage. Running time: 2 month | 200 USD |
|--|---------|
| BRAND CONTENT ARTICLES: | |
| Insert in the Country Guide section Running time: 2 months | 200 USD |
| Insert in the "travel journal" section, written by Victoria de Fuentes Running time: 1 month | 100 USD |
| Your product recommended by a specialist in an article or news feature: victoria-defuentes@visit-latin-america.com | |

(*) Personalized page with text-photo-video info provided by the advertiser and a link to the website. Details can be modified every month during your membership (**) "Best addresses" on the homepage: 5 advertisers per month



PERSONALIZED PAGE

INCLUDED IN YOUR MEMBERSHIP

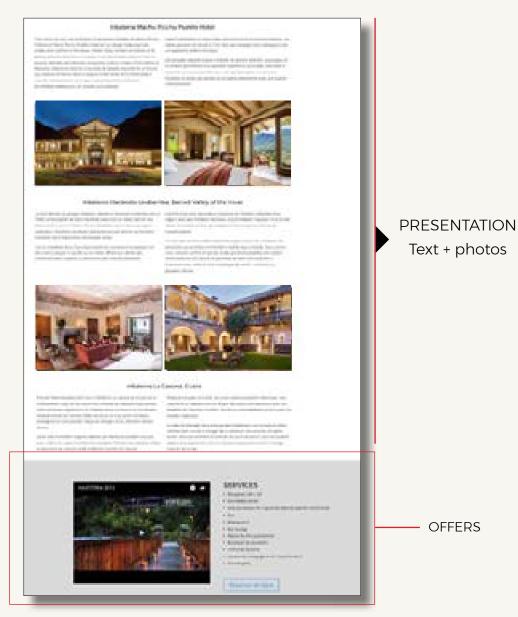




PERSONALIZED PAGE

PHOTOS - DETAILS - CONTACT

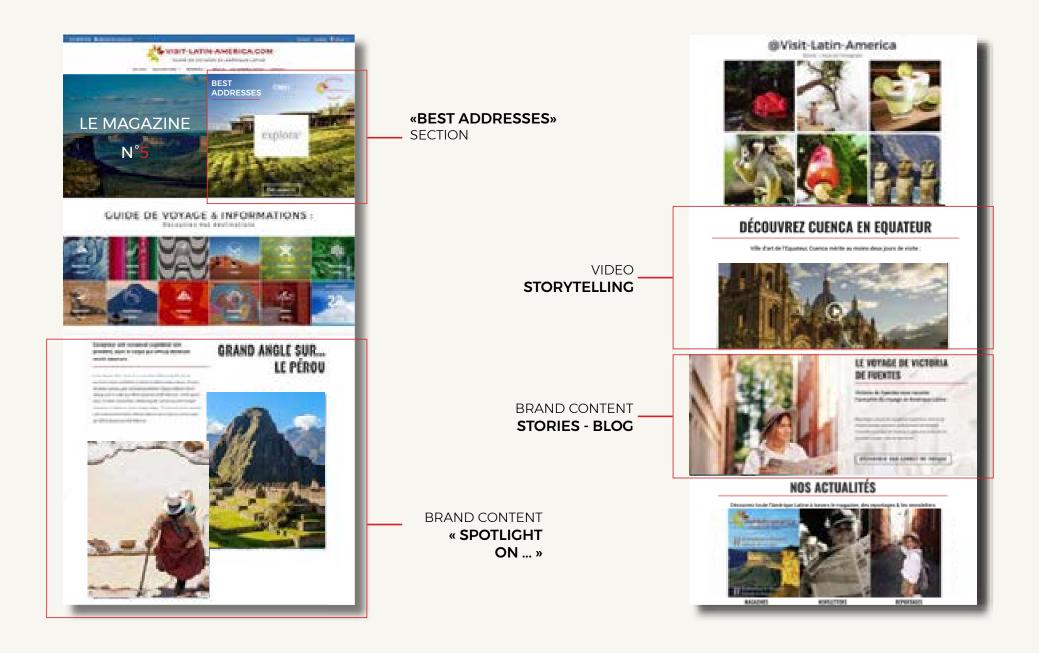




INKATERRA

HOMEPAGE

YOUR NEWS ON DISPLAY





BEST ADDRESSES

TOP AD SPACE



ATTENTION-GRABBING
HIGH-IMPACT
IMMEDIATE VISIBILITY
MORE TRAFFIC ON YOUR WEBSITE

VIDEO

LEADING FORMAT DISPLAY







HIGH-IMPACT FORMAT
BETTER CUSTOMER
RETENTION
STRONG COMMUNITY
ENGAGEMENT
BOOST YOUR SEO





BRAND CONTENT SOLUTIONS

DIGITAL - SITE





Bring added value to your brand in according to your positioning, thanks to our content creation solutions.

Boost your visibility and kick-start your brand engagement with a well-defined target audience, thanks to our original content (articles, interviews and features). We showcase your product with an exclusive, adapted description, using a region or destination.

NEWSLETTERS



11700 BTOB CONTACTS

An extensive, loyal and interested community:

- · Travel Agencies
- Tour Operators
- Tourism Boards
- · Hotels
- · Professionals in the tourism industry





THE MAGAZINE



44 PAGES PRINT & DIGITAL

BIANNUAL PUBLICATION:

Spring/Summer: March Autumn/Winter: September

6000 COPIES

free distribution to tourism professionals

3 READERS per copy

55% Women I 45% Men Average age: 30 - 55 years old

DIGITAL VERSION:

3800 visits per month

ONLINE site & interactive flipbook

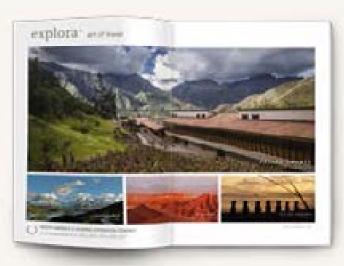
BTOB exclusively

PRICE LIST 2018

MAGAZINE



Back cover



Double page spread

VISIT LATIN AMERICA

VISIBILITY IN ISSUE N° 6 AND/OR N° 7 APPEARANCE IN THE MARCH 2018 ISSUE « SPRING / SUMMER SPECIAL » AND SEPTEMBER 2018 ISSUE « AUTUMN / WINTER SPECIAL»

Print & Online versions

| Interior left page | 1400 USD |
|---------------------|----------|
| Interior right page | 1500 USD |
| Double page spread | 2500 USD |
| Inside cover | 2200 USD |
| Inside back cover | 1900 USD |
| Back cover | 2800 USD |

BRAND CONTENT ARTICLES

| Brand content single page: | 1000 USD |
|----------------------------|----------|
| Brand content double page: | 1800 USD |



Brand content double page

BRAND CONTENT SOLUTIONS

PRINT - MAGAZINE





Increase your likeability and underline your brand's expertise with rich, relevant content.

Section Deligio Phys. Roseta Pea

Our content creation solutions offer solid brand credibility to better engage and influence your community.

DIGITAL • WEBSITE VISIT-LATIN-AMERICA.COM

BEST ADDRESSES

Personalized page for each member

GUIDE

General tourist information & useful travel tips for 11 destinations

SPOTLIGHT

Every month, we focus on a different country:

| 2017 | DESTINATION |
|-----------|---------------------|
| NOVEMBER | PERU |
| DÉCEMBER | COSTA RICA |
| 2018 | |
| JANUARY | PANAMA |
| FEBRUARY | CHILE |
| MARCH | BOLIVIA |
| APRIL | MEXICO |
| MAY | ARGENTINA |
| JUNE | ECUADOR / GALAPAGOS |
| JULY | GUATEMALA |
| AUGUST | BRAZIL |
| SEPTEMBER | COLOMBIA |
| OCTOBER | PERU |
| NOVEMBER | COSTA RICA |
| DÉCEMBER | PANAMA |

TRAVEL JOURNAL

Articles and useful information by Victoria de Fuentes





LAYOUT

DIGITAL - WEBSITE

| OFFER | FORMAT |
|-----------------------------------|---------------|
| Cover Photo | 1200 x 640 px |
| Photos within body | 600 x 400 px |
| Photo in 'Best Addresses' section | 800 x 600 px |
| Photos in the Newsletter | 550 x 420 px |
| Vidéo | URL |
| 'Brand Content' article | Contact us |





PRINT - MAGAZINE

| OFFER | FORMAT |
|--------------------|--------------|
| Full page | 210 x 297 mm |
| Double page spread | 420 x 297 mm |

1cm margin

Allow for a 5 mm bleed

Visual Elements: PDF, 300 dpi minimum + color output CMYK

CONTACTS



PATRICE LAURE

patrice-laure@visit-latin-america.com Skype : patrice.laure75



52 rue du général Leclerc 94270 Le Kremlin Bicêtre

+ 33 (1) 56 08 36 46 info@visit-latin-america.com



